## Management and Expectations Survey: A Brief User Guide



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### How are British firms managed?

#### **Management and Expectations Survey**

- ESRC funded collaboration with ESCoE
- Two waves, three years of data (plus MPS)
- Firm-level evidence of management practices and correlates
- Easily linkable to other ONS business surveys



Introduction



1. Methods & data

2. What is new in MES 2020?

3. Example user cases



Introduction



### Four dimensions of management

Management score building on ONS (2018) and earlier work by Bloom, Sadun and Van Reenen (2013)

- 1. Key performance indicators (KPIs)
- 2. Targets
- 3. Employment and hiring decisions
- 4. Continuous improvement



### A quick peek at the questionnaire

In 2019, in general what was the most common response to problems faced within [your business]?

- We resolved the problems but did not take further action
- We resolved the problems and took action to try to ensure they do not happen again
- We resolved the problems and had a continuous improvement process to anticipate similar problems in advance
- No action was taken



### **Sample descriptive statistics**

MES 2020 usable responses	12,124 (response rate: 24%)
MES 2017 usable responses	8,437 (response rate: 39%)
Response rate across size bands	(250+: 16%, 50-99: 30%)
Response rate across regions	(London: 20%, South West: 27%)
Response rate across industries	(Human Health Activities: 15%, Wholesale and Retail Trade: 32%)



# What is new in MES 2020?



### **Innovations in MES 2020**

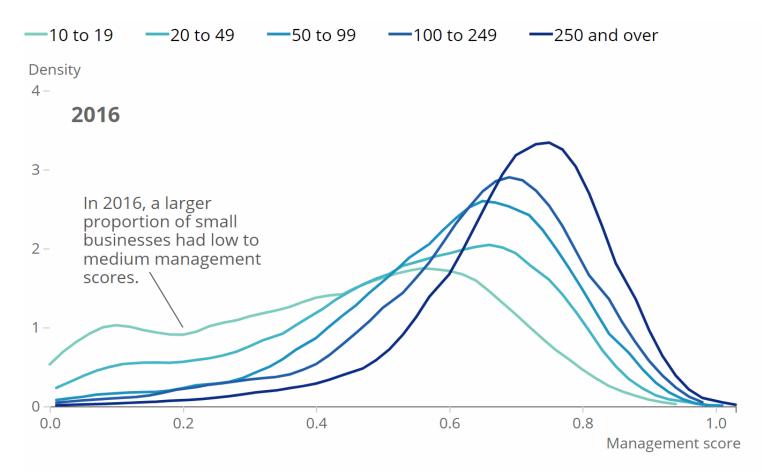
- 1. Pre-pandemic baseline (2019) and pandemic response (2020)
- 2. Novel data on pandemic-related adaptations
  - 1. Online sales
  - 2. Homeworking
  - 3. Supply chain changes
- 3. Sample designed to enable linking to MES 2017 and ABS
- 4. eQ improved response rates and data consistency checks



What is new in MES 2020?



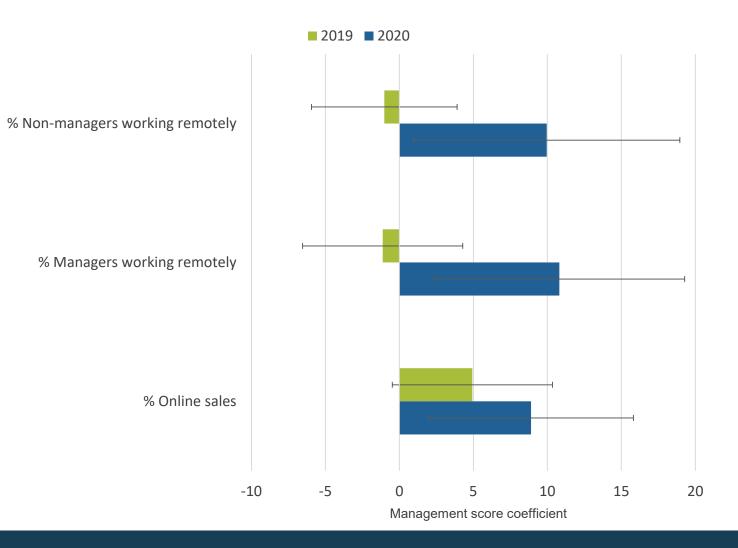
### Management practices, 2016-2020 (ONS, 2021)



Source: Office for National Statistics - Management and Expectations Survey

Office for National Statistics

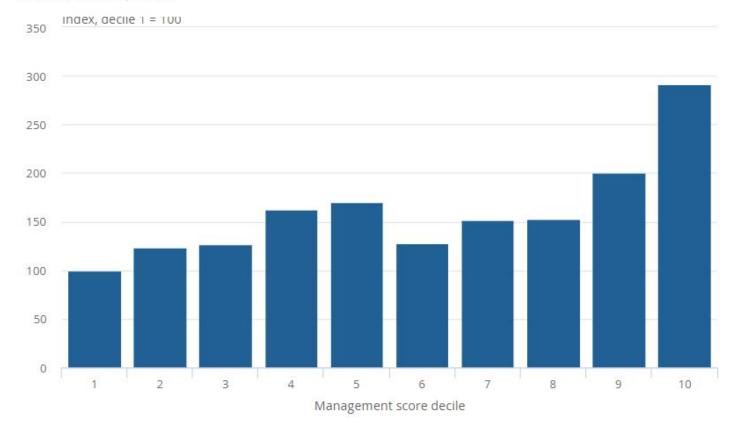
### Management in the pandemic (ONS, 2021)



Office for National Statistics

### Management and productivity (ONS, 2018)

#### Great Britain, 2016



Office for National Statistics

### Management and innovation (ONS, 2021)

-Non-R&D active —R&D active Non-Manufacturing Manufacturing Construction production Density Density Density 4 Δ 3 3 3 2 2-0 Management score Management score Management score Retail, wholesale, accommodation Transportation, storage and **Business services** and food services communication services Density Density Density 4 4 4 3 3 2 2 0 0 Management score Management score Management score **Real** estate Other services Density Density 4 1 3 3 2 2 0 Management score Management score

Source: Office for National Statistics – Management and Expectations Survey, Business Enterprise Research and Development Survey



# Summing up



### **MES: New insights into firm behaviour**

- MES provides firm-level evidence on
  - Management practices
  - Their determinants, including **ownership** structures
  - Firm **expectations** of firm-level/economy-wide outcomes
  - Organisational choices
- Linkable
  - Over time
  - To other ONS business surveys



Summing up